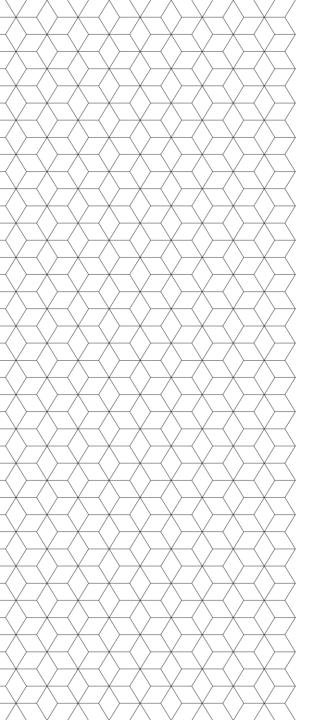
# **2022 Interim Results Presentation**



26 JULY 2022

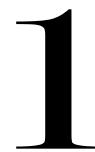


# Overview

- $1\,$  First-half 2022 KPIs
- $2\;$  First-half 2022 Business Review
- ${\bf 3} \ \, {\rm Pipeline/Redevelopment} \ \, {\rm Projects}$
- 4 First-half 2022 Financial Statements & Results

Appendices





### First-Half 2022 KPIs

### A very active first half of 2022

GOVERNANCE CHANGES

ACQUISITIONS AND DISPOSALS



DEVELOPMENT PROJECTS





- Chairman of the Board of Directors: **Pere Viñolas Serra**
- Chief Executive Officer: Dimitri Boulte
- Managing Director: Aude Grant
- Pasteur property acquired from Primonial
   €484m including transfer costs (39,600 sq.m.)
- Le Vaisseau property sold to Institut Catholique de Lille
   €27m excluding transfer costs
- Leases signed on approx. **35,100** sq.m.
- €729/sq.m. average nominal office rent
- All the office space in the **Biome** complex pre-let
- Biome: Delivery in July 2022 (100% of office space pre-let)
- Louvre Saint-Honoré (retail space): In progress, for delivery in Q4 2023
- Cézanne Saint-Honoré: delivered in Q2 2022 (90% pre-let)
- €198m of taps issued
- All outstanding bonds converted into green bonds
- New €100m 5-year revolving line of credit
- €175m 3-year revolving line of credit rolled over
- 100% of revenue-generating buildings certified BREEAM In-Use
- SFL's decarbonisation strategy approved by the Science-Based Targets initiative (SBTi)

2022 INTERIM RESULTS 26 JULY 2022

## Very robust performance indicators



#### **Statement of financial position**

- Portfolio value (excl. transfer costs): €8,357m (up 9.9%) (up 3.8% like-for-like)
- EPRA NTA: representing
- **€4,687m** (up 1.3%) J **€109.3/share**

#### Debt

| <ul> <li>Average maturity:</li> </ul>  | 4.1 years |
|--|-----------|
| <ul> <li>Average spot cost:</li> </ul> | 1.0%      |
| <ul> <li>Loan-to-value:</li> </ul>     | 27.7%     |
| <ul> <li>Interest cover:</li> </ul>    | 5.8x      |

#### **Profit and loss account**

| <ul> <li>Rental income:</li> </ul>           | €98.0m        | (up 13.8%)      | (up 6.3% like-for-like) |  |
|--|---------------|-----------------|-------------------------|--|
| <ul> <li>EPRA earnings:</li> </ul>           | €48.9m        | (up 11.6%)      |                         |  |
| <ul> <li>EPRA earnings per share:</li> </ul> | €1.14 per sha | are (up 21.1%   | )                       |  |
| <ul> <li>Attributable net profit:</li> </ul> | €221.5m       | (vs €98.8m in H | H1 2021)                |  |

#### **Business indicators**

| €689/sq.m./year |
|-----------------|
| 7.5 years       |
| 99.4%           |
| 0.6%            |
|                 |

|                                       | H1 2022         | H1 2021         |
|---------------------------------------|-----------------|-----------------|
| EPRA Earnings<br>/share               | €48.9m<br>€1.14 | €43.8m<br>€0.94 |
| EPRA Cost Ratio (incl. vacancy costs) | 17.9%           | 17.0%           |
| EPRA Cost Ratio (excl. vacancy costs) | 16.8%           | 15.1%           |
| Average number of shares (thousands)  | 42,865          | 46,529          |

|                                  | 30 June<br>2022 | 31 Dec.<br>2021 |
|----------------------------------|-----------------|-----------------|
| EPRA NRV                         | €5,195m         | €5,084m         |
| /share                           | €121.1          | €118.6          |
| EPRA NTA                         | €4,687m         | €4,627m         |
| /share                           | €109.3          | €107.9          |
| EPRA NDV                         | €4,666m         | €4,375m         |
| /share                           | €108.9          | €102.1          |
| EPRA Net Initial Yield           | 2.2%            | 2.5%            |
| EPRA topped-up Net Initial Yield | 3.0%            | 2.9%            |
| EPRA Vacancy Rate                | 0.6%            | 1.7%            |
| Number of shares (thousands)     | 42,865          | 42,865          |



### **Market review**



#### Paris region commercial property investment volumes (€bn)

- €7.5bn invested in the Paris region in H1 (up 29% vs H1 2021), including €4.4bn in Q2 alone (up 85%)
- Offices represent 67% of the market (€4.9bn)
- 42% in Paris and 16% in the CBD alone
- French investors accounted for 77% of the market at end-Q2 2022 vs 67% at end-2021
- At end-June 2022, prime yields were stable at 2.7% for the CBD and 2.8% for the rest of Paris



2.75% (80%-occupied) €252m €30.863/sq.m. 8,165 sq.m. Vendor: Lasalle IM Buyer: La Française/CNP

#### Examples of major transactions

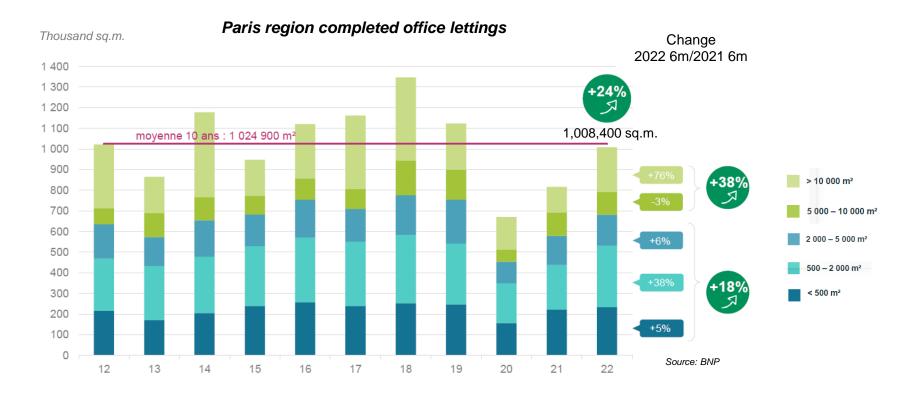


2.78% €282m €32,570/sq.m. 8,676 sq.m. Vendor: Ardian Buyer: M&G



3.25% €110m c.€25,000/sq.m. 4,400 sq.m. Vendor: Wendel Exclusive offer from Generali

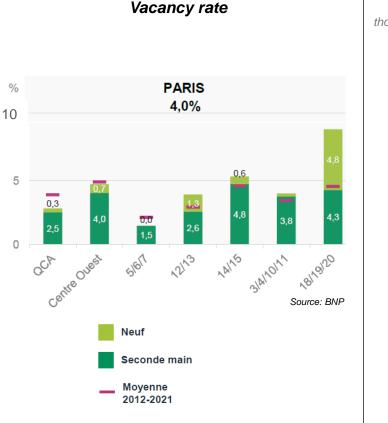
### A rental market driven by transactions in the capital



- 1 million sq.m. placed, up 24% vs H1 2021, in line with the ten-year average
- 48% in Paris (up 53%), 23% in the CBD (up 36%) well above the ten-year average
- The highly targeted demand has led to higher market rental values in the CBD



### A shortage of supply in Paris which is likely to persist in the long term



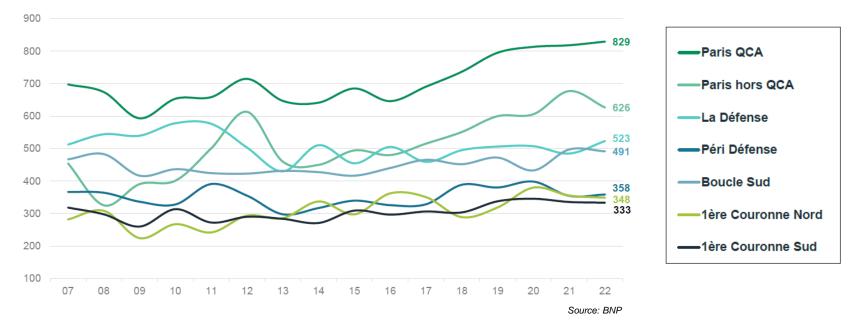


Current supply, particularly in the CBD, is very low due to:

- A very limited recurring stock of prime products (due to obsolescence)
- Growing post-Covid demand for the best buildings in Paris
- ✓ The Paris city authorities' very exacting and restrictive policy concerning the delivery of administrative authorisations

Change over 12 months in average nominal rents – new offices

€ excl. tax and service charges/sq.m./year



# Galilée Vernet

Tenant: Dior

# C. €960/sq.m.

Carré Concorde

C

Tenants: Blackstone, Oudot Notaires, EMZ, Dentressangle



Tenant: Cleary Gottlieb

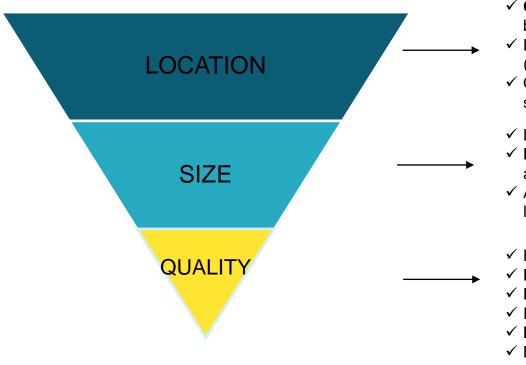


Tenant: Barclays

Examples of major transactions



### **Investment strategy**



- Central locations, business districts and mixed business/residential districts
- ✓ Less than 10 minutes from a public transport station (Metro, RER)
- ✓ Quick and easy **access** from the capital's main railway stations
- ✓ Large **plots**, large assets
- Large unbroken floor space, allowing employees to all work on the same level
- ✓ A comprehensive array of **amenities**, aligned with the local service offer and the profile of the site's clients
- ✓ High architectural and design standards
- ✓ Environmental performance upgrades
- ✓ Flexibility and reversibility
- ✓ Focus on natural light
- ✓ **Nature**, biodiversity and outdoor spaces
- ✓ Buildings that make people feel good

→ Upmarket strategy deployed for revenue-generating properties and properties undergoing redevelopment  $\rightarrow$  Policy of organised continuous innovation



#### Key figures:

- ✓ Surface area: 6,000 sq.m
- ✓ Sale price: €26.9m

#### **Process:**

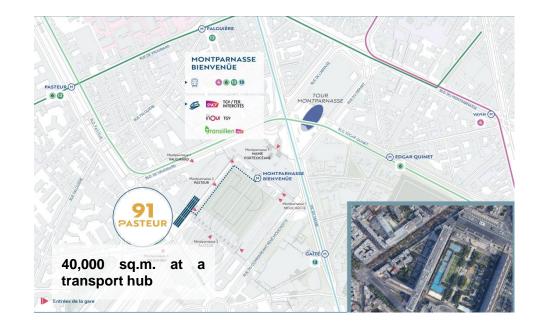
- Off-market sale to Institut Catholique de Lille, to house its future law faculty following an ambitious renovation programme
- ✓ The transaction involved working closely with Ateliers Jean Nouvel and the Issy-les-Moulineaux municipal authorities to enable this iconic building to be converted to a new use

- → Small non-strategic asset for SFL
- → Sale of the unoccupied building in its current condition for a price corresponding to its appraisal value
- → No negative P&L impact
- $\rightarrow$  Transaction has improved the portfolio's average occupancy rate

### Acquisition of Pasteur, a highly accessible asset

### A UNIQUE LOCATION IN A STRATEGIC DISTRICT UNDERGOING EXTENSIVE REGENERATION

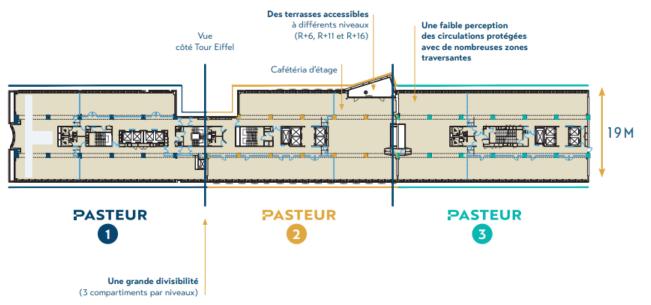
- Adjacent to a major Paris transport hub, including one of France's busiest railway stations, Gare Montparnasse (61 million passengers per year)
- ✓ A strategic location for companies and their employees, allowing them to commute from homes in Western France and enjoy a better balance between working from home and in the office
- A district undergoing a complete transformation (full renovation of the Montparnasse Tower, Gaité Montparnasse shopping centre, MGEN headquarters, renovation of the former CNP Assurances headquarters by Altarea, Place de Catalogne, etc.)



### Acquisition of Pasteur, a major office complex

#### **EXCELLENT INTRINSIC FEATURES**

- ✓ Approximately **40,000 sq.m.** building
- ✓ 2,100 sq.m. of unbroken floor space on each floor that can be split into three separate units (very rare in Paris)
- ✓ No structural constraints
- ✓ Considerable flexibility in terms of space planning
- ✓ Large windows, with unique views over Paris, bathing workspaces in natural light
- Low impact of protected walkways applicable to high-rise buildings
- ✓ Accessible balconies on several floors
- ✓ Programme of works to improve environmental performance currently being carried out by the tenant, Amundi



### Acquisition of Pasteur: a medium-term value creation strategy

- ✓ An attractive and accretive investment in the current Paris investment market
- A grade A tenant (headquarters of Amundi)
- A secure long-term lease: non-cancellable period of 12 years
- An acquisition price of €484m including transfer costs, offering an attractive immediate yield in excess of 3.9%
- A reasonable price per sq.m.: €11,900



A rare opportunity to acquire such a large asset in Paris (almost 40,000 sq.m.),

 aligned with the standards of our major Paris business centres and offering an opportunity to create a future landmark in the Gare Montparnasse district when Amundi moves out



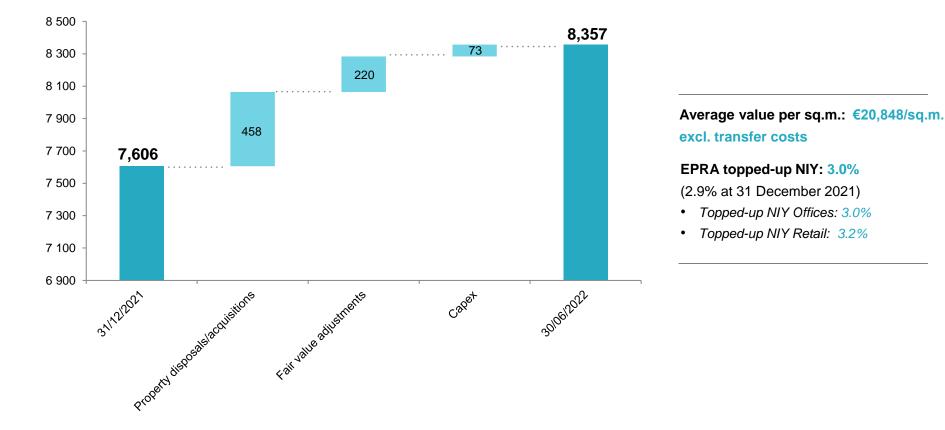
### **Property portfolio**

### Analysis of property portfolio value

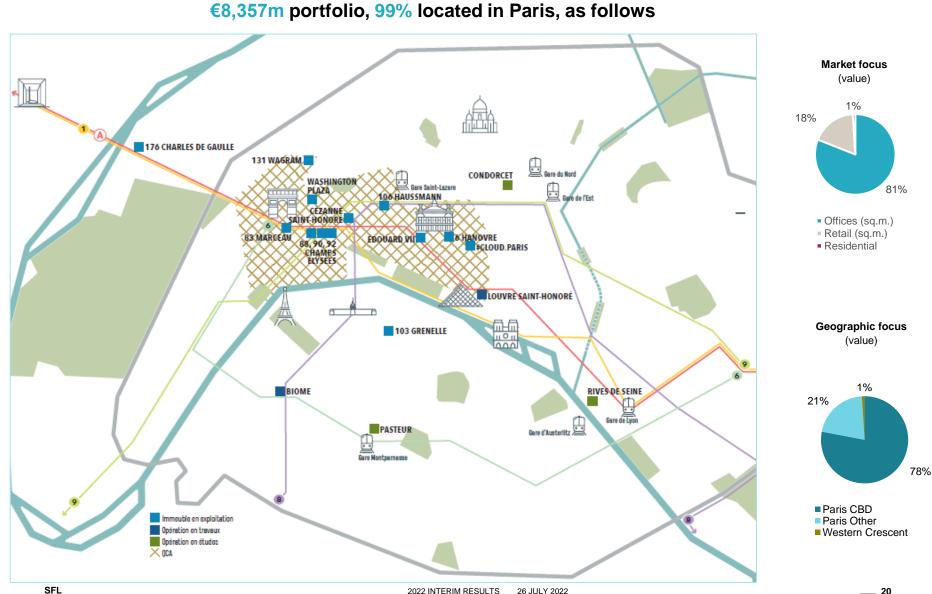
### Consolidated portfolio value:

€8,357m excluding transfer costs - €8,942m including transfer costs (up 9.9% vs 31 Dec. 2021; up 3.8% like-for-like)

Consolidated data (€m, excl. TC)



### The benchmark in the Paris prime commercial property market





### **CSR** strategy

# CSR policy: 2030 ambition

| Pillar  | Issue   | Primary objective   |
|---|---|---|
|   | <u>Urban footprint</u>                                    | 100% of projects subject to historical heritage impact assessments  |
| Revitalising and reinventing <b>the city</b>                  | Location & accessibility                                  | <b>100%</b> of office assets located less than a ten-minute walk from a metro/tram station                                      |
|   | Building resilience                                       | <b>100%</b> of assets subject to vulnerability assessments and having the necessary prevention and compliance measures in place |
| Offering our users  | Convenience & amenities                                   | 100% of business centres served by prime amenities  |
| confort, flexibility  | Certifications & labels                                   | 100% of projects and office assets in-use certified   |
| and convivial working<br>environments                         | Tenant relations & satisfaction                           | 85% of tenants satisfied  |
| Projecting ourselves  | Low-carbon strategy                                       | <b>70%</b> reduction in kgCO <sub>2</sub> e/sq.m. (scopes 1 & 2 in tCO2e) in 2030 vs 2017                                       |
| into a <b>low-carbon</b>                                      |   | <b>40% reduction</b> in kWh/sq.m. in 2030 vs 2017   |
| future <u>Circular economy</u>                                |   | Zero final waste from buildings in-use or under development   |
| Nurturing and   | Employer appeal, skills<br>development & diversity        | At least <b>2.5%</b> of payroll invested in training  |
| encouraging<br>engagement by our<br>employees and<br>partners | <u>Health, safety &amp; quality of</u><br><u>worklife</u> | 100% of employees surveyed on the quality of worklife every year  |
|   | Ethics in the value chain                                 | <b>100%</b> of employees, contractors and suppliers covered by an Ethics Code of Conduct  |

# 1 CSR: a comprehensive strategy

#### CARBON

#### Adoption of reduction targets

Reduction targets also adopted for Scope 3 which represents the vast majority of our emissions. Commitment also made to the SBTi.

The only route to a true "net zero" approach.



#### **BIODIVERSITY**

Promote urban biodiversity (by increasing the properties' planted areas).

SFL systematically applies City of Paris biodiversity recommendations and includes a "zero pesticides" clause in its groundskeeping contracts to ensure that these areas do not generate any health risk.

Grand espace vert public



#### **RECYCLING & CIRCULAR ECONOMY**



Percentage of waste recovered and reused:

More than 99% of site clearance waste

More than 98% of construction waste

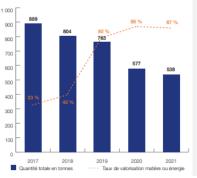


Percentage of waste recovered and reused:

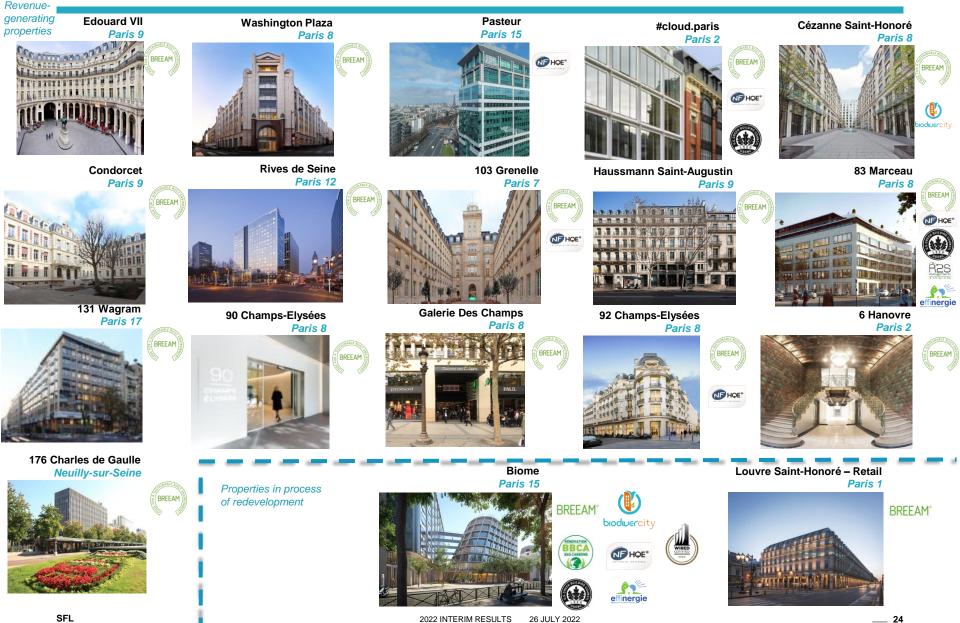
More than 99% of site clearance waste

More than 98% of construction waste

Amount of building waste in tonnes and recovery rate in % – comparable portfolio



# CSR: 100% of the portfolio certified; initial BBCA operation

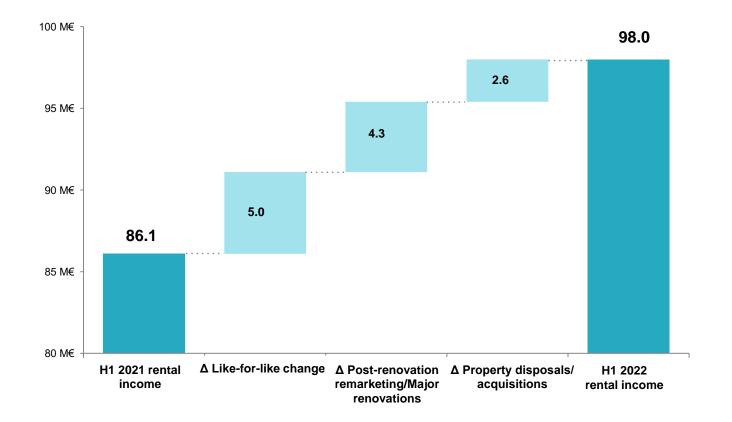




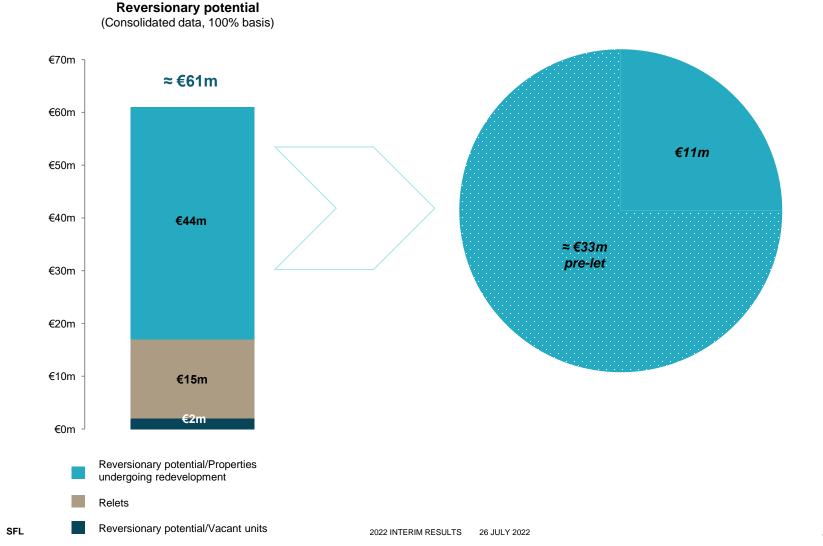


### First-half 2022 Business Review

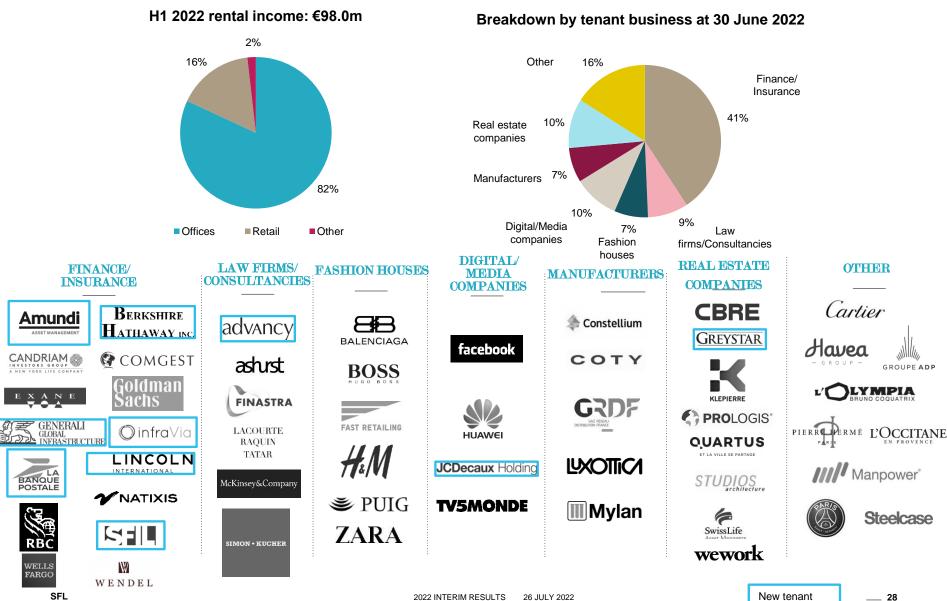
### Growth in H1 2022 rental income vs H1 2021



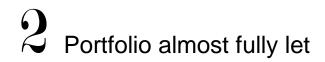
# 2 A€61m pipeline, including €33m pre-let



# A unique portfolio of premium tenants



SFL

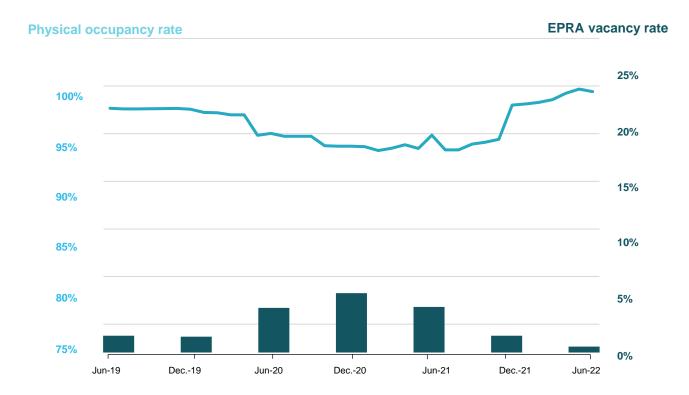


### Physical occupancy rate: 99.4%<sup>(1)</sup>

(vs 98.0% at 31 Dec. 2021)

EPRA vacancy rate: 0.6%<sup>(1)</sup>

(vs 1.7% at 31 Dec. 2021)



(1) Surface area attributable to SFL

- 35,100 sq.m. Total surface area let
- €24.7m excluding tax Total nominal rent
  - Of which offices: 30,300 sq.m. €729/sq.m. Average nominal rent (offices) €604/sq.m. Average effective rent (offices) 8.4 years Average non-cancellable period

\* Incentive rate

At 30 June 2022, escalation clauses included in our leases were based on the following indices:

| 77% ILAT |                 | +5.1% |
|----------|-----------------|-------|
| 8% ICC   | Revised Q1 2022 | +6.9% |
| 15% ILC  |                 | +3.3% |

17.1%\*





**72%** 



28%

### Office space 100% pre-let

- OFFICES (24,000 sq.m.): Two leases signed with La Banque Postale and SFIL for all of the office space
  - Rent: over €670/sq.m.
  - Lease term: 9-10 years
  - Effective 2 Nov. 2022
  - Separate leases
- RESIDENTIAL UNIT/CO-WORKING SPACE (1,200 sq.m.): Discussions in progress with operators for the corresponding areas

# Main lease deals (1/2)



Average rent: €885/sq.m.



**GENERALI** 

Addendum Surface area 580 sq.m. Non-cancellable lease term: 6 years

New lease Surface area 900 sq.m. Non-cancellable lease term: 6 years

#cloud.Paris

Paris 2

**103 Grenelle** Paris 7

Average rent:

promontoria

Non-cancellable lease term: 9 years

Surface area 1,300 sq.m.

**ATALANTE** 

Surface area 1,300 sq.m.

Non-cancellable lease term: 9 years

€750/sq.m.

New lease

New lease

Cézanne Saint-Honoré Paris 8



Average rent: €842/sq.m.

Apax PARTNERS

New lease Surface area 1,900 sq.m. Non-cancellable lease term: 7 years



New lease Surface area 300 sq.m. Non-cancellable lease term: 3 years



Addendum Surface area 400 sq.m. Non-cancellable lease term: 6 years

# 2 Main lease deals $_{\scriptscriptstyle (2/2)}$

Edouard VII Paris 9



Average retail rent: €630/sq.m.

### VOLTA TRUCKS

New lease Surface area 200 sq.m. Non-cancellable lease term: 6 years



New lease, ex-Zara Surface area 1,700 sq.m. Non-cancellable lease term: 6 years 176 Charles de Gaulle Neuilly-sur-Seine





New lease Surface area 700 sq.m. Non-cancellable lease term: 6 years



New lease - Coque Commerce Ground and lower-ground floors Surface area 1,200 sq.m. Non-cancellable lease term: 9 years

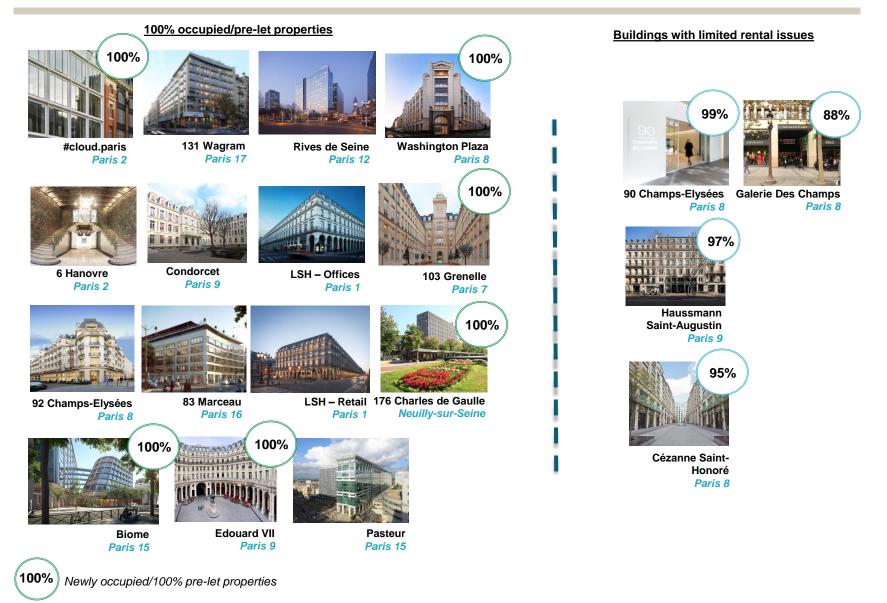
#### 83 Marceau Paris 8



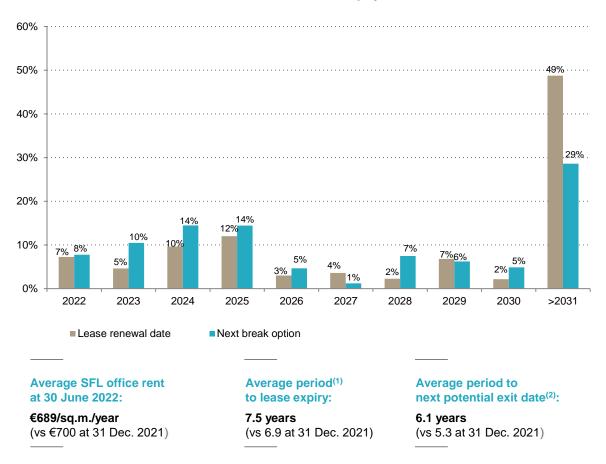
### Goldman Sachs

Addendum Surface area 1,400 sq.m. Non-cancellable lease term: 9 years

# 2 Historical occupancy rate of SFL properties: 99.4% (at 30 June 2022)



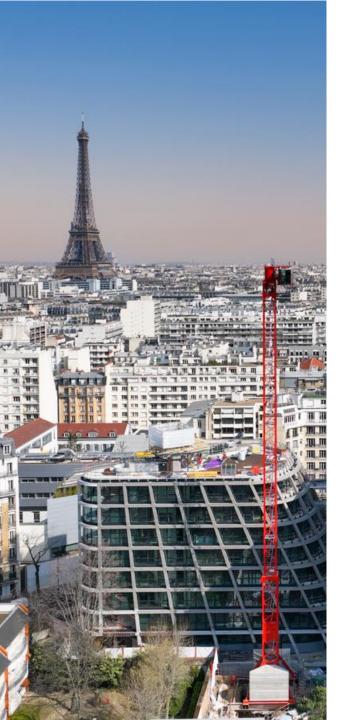
# A portfolio of leases underpinning a stable and secure long-term financial profile



#### **Commercial lease expiry dates**

(1) Weighted average remaining term of commercial leases in progress at 30 June 2022

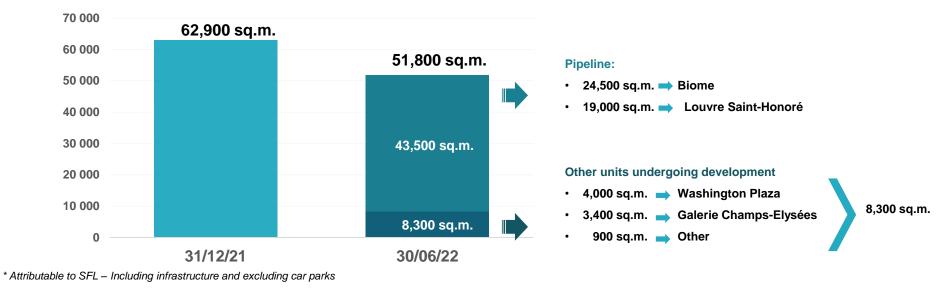
(2) Weighted average period to next potential exit date for commercial leases in progress at 30 June 2022





### Pipeline/Redevelopment Projects

# $3\,$ Units undergoing redevelopment – SFL pipeline



Stock\* in sq.m.

### **Pipeline KPIs**

| Projects                | BP/MBP       | O/S capex<br>(€m) | Delivery | ERV/Rent<br>(€m) | Pre-let |
|-------------------------|--------------|-------------------|----------|------------------|---------|
| Biome                   | $\checkmark$ | ~ 20              | Q3 2022  | 14 - 16          | 100%    |
| Louvre Saint-<br>Honoré | ✓            | 40 - 50           | Q4 2023  | 15 - 17          | 100%    |
|                         |              | 60 - 70           |          | 29 - 33          | 100%    |

### I. <u>Administrative timeline</u>

o n/m

### II. Operational timeline

- Whole operation delivered at end-May 2022
- o Snagging work in progress

#### III. Marketing

- The contractual agreements under the leases with Wendel, LRT and Lincoln International came into effect on 1 June 2022
- Marketing of the ground floor-lower ground floor duplex to be launched in September 2022



# 3 Biome

### I. <u>Administrative timeline</u>

o Final building permit application tying up the loose ends to be submitted by end of 2022

### II. Operational timeline

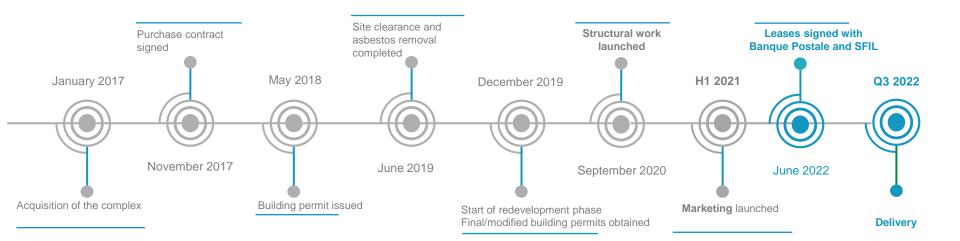
- o Project delivered in July 2022
- o Snagging work in progress, in parallel with pre-delivery operations with LBP and SFIL

### III. Marketing

- o All office space has been pre-let, two leases signed at end-June 2022 with an effective date of 2 November 2022
- o Residential unit and co-working space (approx. 1,200 sq.m.): leases under negotiation for all remaining areas

### III. Final financial indicators

- *IRR* > 8.1%
- *ROI* = 5.2%



# 3 Biome: a unique office campus in Paris



### I. Administrative timeline

- Third modified building permit issued on 29 December 2021
  - Removal of five floors from the Foundation project
  - > Technical modifications (vehicle access, technical facilities)
- o Fourth modified building permit application filed for the canopy on the St Honoré side

#### II. Operational timeline

#### Work:

- o Deconstruction of courtyards and floors completed, reconstruction of floors underway
- Estimated duration of work by Lessor: 37 months, with estimated delivery in H2 2023
- Next step: installation of steel beams in the courtyards

#### Lease with Fondation Cartier:

• Tripartite agreement SFL x Petit x Cartier covering early delivery of certain areas so that Cartier can begin the fitting out work that is the responsibility of the Lessee

Start of reconstruction/renovation of

### Louvre des Entreprises Office Programme:

Delivery of the first AJN office units



# 3 Louvre Saint-Honoré – Site Photos



**Rivoli courtyard** 



Saint-Honoré courtyard





Office units





# First-half 2022 Financial Statements & Results

| €m   | H1 2022 | H1 2021 | Change  |
|--|---------|---------|---------|
| Rental income  | 98.0    | 86.1    | +13.8%  |
| Property expenses, net of recoveries                                     | (5.6)   | (4.2)   |         |
| Net property rentals   | 92.4    | 81.9    | +12.9%  |
| Service and other revenues   | 2.6     | 0.8     |         |
| Depreciation, amortisation, impairment and provision expense, net        | (1.6)   | (2.0)   |         |
| Employee benefits expense and other expenses                             | (15.3)  | (14.0)  |         |
| Operating profit before disposal gains/losses and fair value adjustments | 78.1    | 66.6    | +17.3%  |
| Profit on asset disposals  | (0.4)   | 0.1     |         |
| Fair value adjustments to investment property                            | 205.4   | 54.7    |         |
| Finance costs and other financial income and expense                     | (13.8)  | (14.8)  |         |
| Income tax benefit/(expense)   | (2.6)   | (0.1)   |         |
| Profit for the year  | 266.7   | 106.5   |         |
| Non-controlling interests  | (45.2)  | (7.8)   |         |
| Attributable net profit  | 221.5   | 98.8    | +124.3% |
| EPRA earnings  | 48.9    | 43.8    | +11.6%  |

# 4 EPRA earnings

|  | H1 2022           |                  | H1 2021           |                  | Change            |  |
|--|-------------------|------------------|-------------------|------------------|-------------------|--|
| €m   | Recurring<br>EPRA | Non<br>recurring | Recurring<br>EPRA | Non<br>recurring | Recurring<br>EPRA |  |
| Rental income  | 98.0              | 0                | 86.1              | 0                | +13.8%            |  |
| Property expenses, net of recoveries                                     | (5.6)             | 0                | (4.2)             | 0                |                   |  |
| Net property rentals   | 92.4              | 0                | 81.9              | 0                | +12.9%            |  |
| Service and other revenues   | 2.6               | 0                | 0.8               | 0                |                   |  |
| Depreciation, amortisation, impairment and provision expense, net        | (1.6)             | 0                | (2.0)             | 0                |                   |  |
| Employee benefits expense and other expenses                             | (15.3)            | 0                | (11.6)            | (2.5)            |                   |  |
| Operating profit before disposal gains/losses and fair value adjustments | 78.1              | 0                | 69.1              | (2.5)            | +13.0%            |  |
| Profit on asset disposals  | 0                 | (0.4)            | 0                 | 0.1              |                   |  |
| Fair value adjustments to investment property                            | 0                 | 205.4            | 0                 | 54.7             |                   |  |
| Finance costs and other financial income and expense                     | (13.7)            | (0.1)            | (14.7)            | 0                |                   |  |
| Income tax benefit/(expense)   | (3.3)             | 0.7              | (3.3)             | 3.2              |                   |  |
| Profit for the year  | 61.0              | 205.6            | 51.1              | 55.4             |                   |  |
| Non-controlling interests  | (12.2)            | (33.0)           | (7.3)             | (0.5)            |                   |  |
| Attributable net profit  | 48.9              | 172.6            | 43.8              | 55.0             | +11.6%            |  |
| EPRA earnings per share  | €1.14             |                  | €0.94             |                  | +21.1%            |  |
| Average number of shares (thousands)                                     | 42,865            | 46,529           |                   |                  |                   |  |

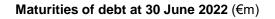
| €m                           | 30 June 2022 | 31 Dec. 2021 |
|------------------------------|--------------|--------------|
| Assets                       |              |              |
| Investment property          | 8,232        | 7,496        |
| Other non-current assets     | 81           | 71           |
| Total non-current assets     | 8,314        | 7,567        |
| Properties held for sale     | 0            | 0            |
| Other current assets         | 208          | 164          |
| Total current assets         | 208          | 164          |
| Total assets                 | 8,522        | 7,731        |
|                              |              |              |
| Equity and Liabilities       |              |              |
| Equity                       | 4,442        | 4,387        |
| Non-controlling interests    | 1,104        | 1,097        |
| Total equity                 | 5,546        | 5,484        |
| Non-current liabilities      | 2,075        | 1,730        |
| Current liabilities          | 901          | 517          |
| Total equity and liabilities | 8,522        | 7,731        |

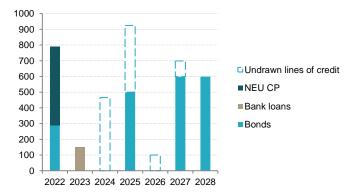
| €m                          | 30 June<br>2022 | 31 Dec.<br>2021 | Change |
|-----------------------------|-----------------|-----------------|--------|
| Bonds                       | 1,987           | 1,790           | +197   |
| Bank loans                  | 150             | 0               | +150   |
| NEU CP                      | 500             | 117             | +383   |
| Total debt                  | 2,637           | 1,907           | +730   |
| Cash and cash equivalents   | 160             | 115             | +45    |
| Net debt                    | 2,477           | 1,792           | +685   |
| Undrawn lines of credit     | 1,090           | 1,140           | (50)   |
|                             |                 |                 |        |
| Property portfolio incl. TC | 8,942           | 8,138           | +804   |
|                             |                 |                 |        |

| Loan-to-value                                | 27.7% | 22.0% | +5.7pts |
|--|-------|-------|---------|
| Interest cover                               | 5.8x  | 4.9x  | +0.9x   |
| Average maturity (years) <sup>(1)</sup>      | 4.1   | 4.6   | (0.5)   |
| Average spot cost of debt<br>(after hedging) | 1.0%  | 1.2%  | -0.2pts |

(1) After allocating back-up facilities

# S&P rating: BBB+/A2 with a stable outlook





## Bond debt: tap issues

- 1.50%, due June 2027: €99m
- 0.50%, due April 2028: €99m

## Conversion of all issues into Green bonds

€100m 5-year revolving line of credit

€175m 3-year revolving line of credit 1<sup>st</sup> impact credit with carbon reduction target

# $4 \, _{\rm EPRANDV}$

| €m  | 30 June<br>2022 | 31 Dec.<br>2021 | Change<br>vs 31<br>Dec.<br>2021 | Change<br>vs 30<br>June<br>2021 |
|---|-----------------|-----------------|---------------------------------|---------------------------------|
| Equity  | 4,442           | 4,387           |                                 |                                 |
| Dilutive effect of treasury shares and stock options  | 2               | 2               |                                 |                                 |
| Unrealised gains on properties                        | 34              | 34              |                                 |                                 |
| Unrealised capital gains on intangible assets         | 4               | 4               |                                 |                                 |
| Elimination of financial instruments at fair value    | 0               | (4)             |                                 |                                 |
| Elimination of deferred taxes                         | 211             | 211             |                                 |                                 |
| Transfer costs  | 502             | 451             |                                 |                                 |
| EPRA NRV  | 5,195           | 5,084           | +2.2%                           | -0.8%                           |
| /share  | €121.2          | €118.6          | +2.2%                           | +7.7%                           |
| Cancellation of intangible assets                     | (2)             | (2)             |                                 |                                 |
| Cancellation of unrealised gains on intangible assets | (4)             | (4)             | -                               |                                 |
| Elimination of transfer costs                         | (502)           | (451)           |                                 |                                 |
| EPRA NTA*   | 4,687           | 4,627           | +1.3%                           | -1.9%                           |
| /share  | €109.3          | €107.9          | +1.3%                           | +6.4%                           |
| Intangible assets                                     | 2               | 2               |                                 |                                 |
| Financial instruments at fair value                   | 0               | 4               | -                               |                                 |
| Fixed-rate debt at fair value                         | 188             | (47)            |                                 |                                 |
| Deferred taxes  | (211)           | (211)           |                                 |                                 |
| EPRA NDV  | 4,666           | 4,375           | +6.7%                           | +1.3%                           |
| /oh one   | €108.9          | €102.1          | +6.7%                           | +9.9%                           |
| /share  |                 |                 |                                 |                                 |

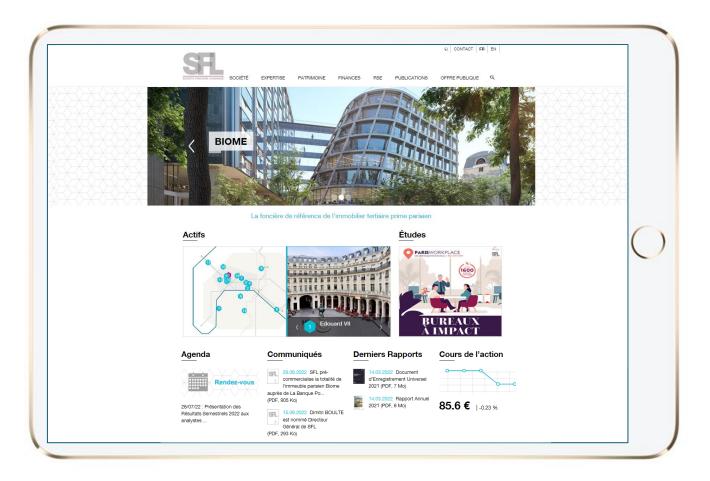
# 4 Key figures

| €m   | H1 2022 | H1 2021 | Change  |
|--|---------|---------|---------|
| Rental income (IFRS)   | 98.0    | 86.1    | +13.8%  |
| Operating profit before disposal gains/losses and fair value adjustments           | 78.1    | 66.6    | +17.3%  |
| Profit/(loss) on asset disposals and fair value adjustments to investment property | 205.4   | 54.8    |         |
| Attributable net profit  | 221.5   | 98.8    | +124.3% |
| EPRA earnings  | 43.8    | 43.8    | +11.6%  |
| EPRA earnings per share  | €1.14   | €0.94   | +21.1%  |

|   | 30 June<br>2022 | 31 Dec.<br>2021 | Change |
|---|-----------------|-----------------|--------|
| Equity                                      | €4,442m         | €4,387m         | +1.2%  |
| Consolidated portfolio value (excluding TC) | €8,357m         | €7,606m         | +9.9%  |
| EPRA NDV                                    | €4,666m         | €4,375m         | +6.7%  |
| /share                                      | €108.9          | €102.1          |        |



# www.fonciere-lyonnaise.com





# **Appendices**

# SFL in brief

- The benchmark in Paris prime commercial property
- Founded in 1879: 143 years of sustainable business development
- € 414,100 sq.m. property portfolio worth nearly €8.4 billion
  - 99% of assets in Paris, of which 78% in the CBD
  - 81% offices and 18% retail units



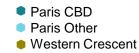
%

9

- 18 very large property complexes
- A very high value-added tenant portfolio

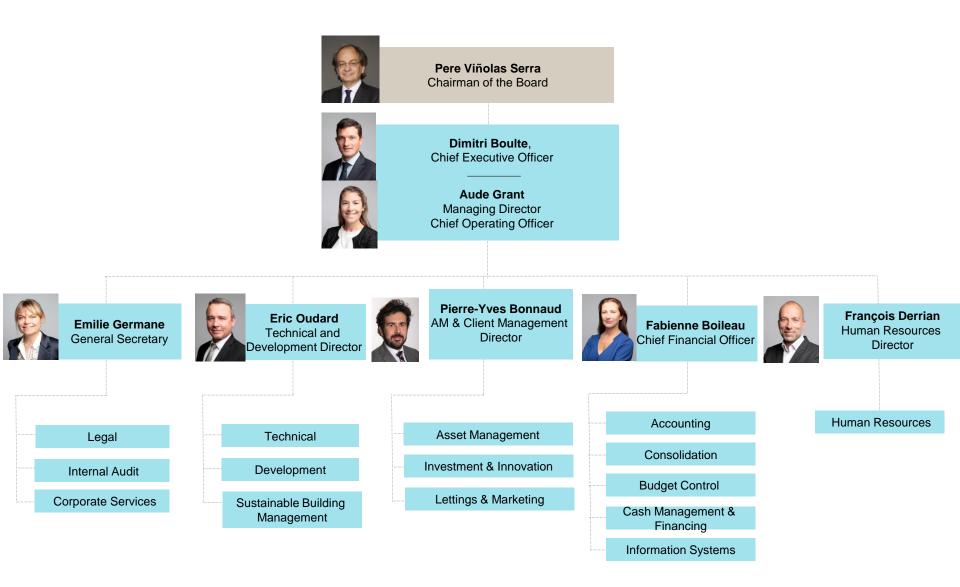
|    | Paris                  | Total surface<br>area <sup>(1)</sup> |
|----|------------------------|--------------------------------------|
|    | Edouard VII            | 54,100 sq.m.                         |
| 2  | Washington Plaza       | 48,200 sq.m.                         |
| 3  | Louvre Saint-Honoré    | 47,700 sq.m.                         |
| 4  | Pasteur                | 39,600 sq.m.                         |
| 5  | #cloud.paris           | 35,000 sq.m.                         |
| 6  | Cézanne Saint-Honoré   | 29,000 sq.m.                         |
| 7  | Condorcet              | 24,900 sq.m.                         |
| 8  | Biome                  | 24,500 sq.m.                         |
| 9  | Rives de Seine         | 22,700 sq.m.                         |
| 10 | 103 Grenelle           | 18,900 sq.m.                         |
|    | 106 Haussmann          | 13,400 sq.m.                         |
| 12 | 83 Marceau             | 9,600 sq.m.                          |
| 13 | 131 Wagram             | 9,200 sq.m.                          |
| 14 | 90 Champs-Elysées      | 8,900 sq.m.                          |
| 15 | Galerie Champs-Elysées | 8,700 sq.m.                          |
| 16 | 92 Champs-Elysées      | 7,700 sq.m.                          |
| 17 | 6 Hanovre              | 4,600 sq.m.                          |
|    | TOTAL                  | 406,700 sq.m.                        |

|    | Western Crescent                           | Total surface<br>area <sup>(1)</sup> |
|----|--|--------------------------------------|
| 18 | 176 Charles de Gaulle<br>Neuilly-sur-Seine | 7,400 sq.m.                          |
|    | TOTAL                                      | 7,400 sq.m.                          |



<sup>(1)</sup> Including infrastructure and excluding car parks

# Organisational structure/Management Committee



SFL

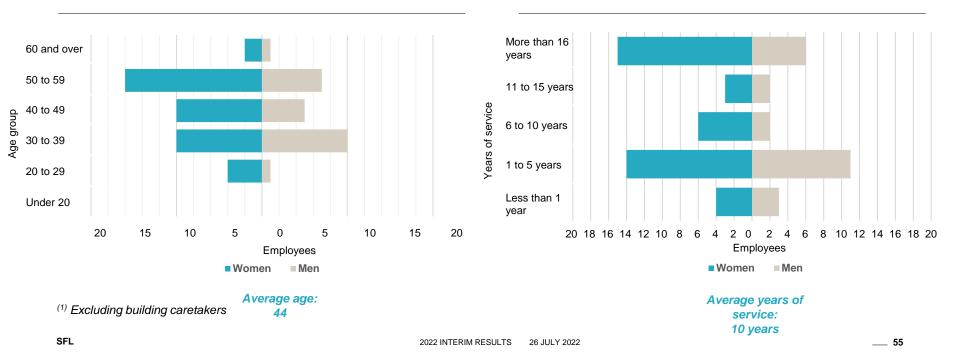
# Human resources

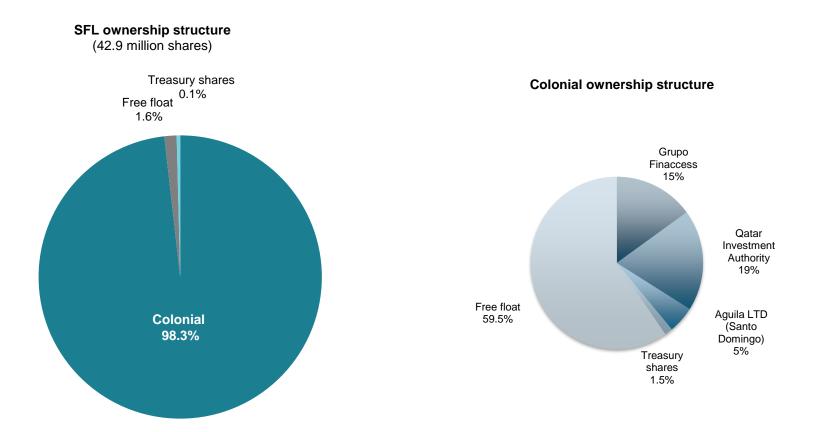
| Number of employees  | 30 June<br>2022 | 31 Dec.<br>2021 |
|----------------------|-----------------|-----------------|
| Administrative staff | 0               | 0               |
| Supervisors          | 13              | 13              |
| Managers             | 53              | 54              |
| Total headquarters   | 66              | 67              |
| Building caretakers  | 2               | 2               |

Employees<sup>(1)</sup> by age group (on payroll as of 30 June 2022)

# Employees<sup>(1)</sup> by years of service

(on payroll as of 30 June 2022)





## **Board of Directors**

### As of 7 April 2022

| Pere Viñolas Serra           | Chairman (Colonial)  |
|------------------------------|----------------------|
| Ali Bin Jassim Al Thani      | Director             |
| Juan José Brugera Clavero    | Director (Colonial)  |
| Carmina Ganyet I Cirera      | Director (Colonial)  |
| Arielle Malard de Rothschild | Independent director |
| Alexandra Rocca              | Independent director |

### **Audit Committee**

**Carmina Ganyet I Cirera** (Chair) Arielle Malard de Rothschild Alexandra Rocca

### **Remuneration and Selection Committee**

**Pere Viñolas Serra (Chairman)** Arielle Malard de Rothschild Alexandra Rocca

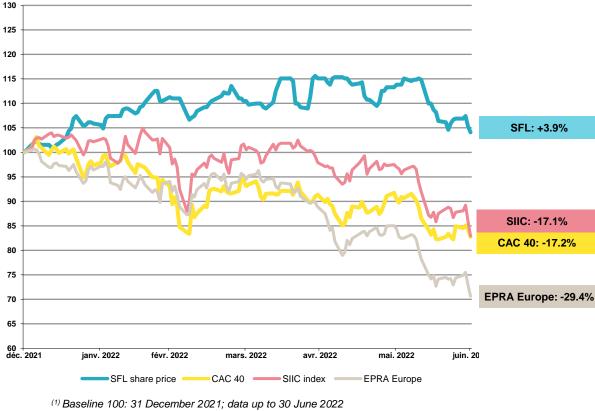
### **Executive and Strategy Committee**

Juan José Brugera Clavero (Chairman) Carmina Ganyet I Cirera Pere Viñolas Serra

### **Committee of Independent Directors**

Arielle Malard de Rothschild Alexandra Rocca

# Share performance



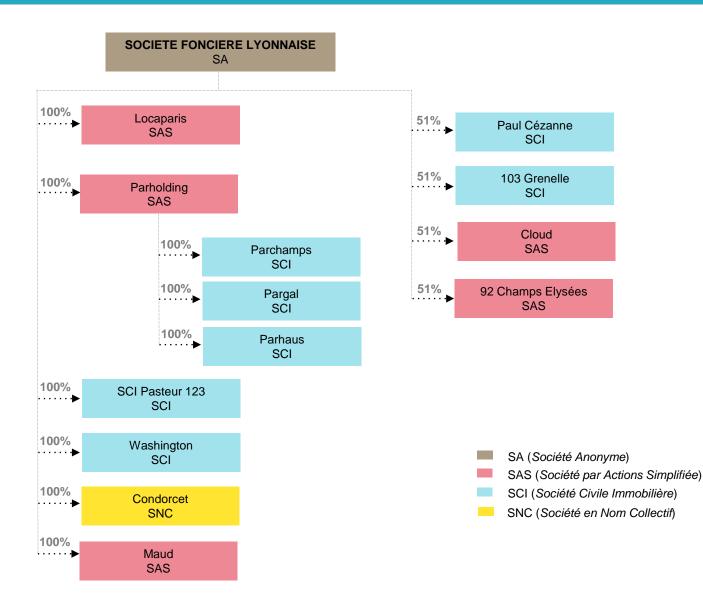
### First-half 2022 share performance<sup>(1)</sup>

<sup>(1)</sup> Baseline 100: 31 December 2021; data up to 30 June 2022 Sources: Euronext/EPRA

# First-half 2022 key

### figures<sup>(1)</sup> Number of shares at 30 June 2022 42,865 (thousands) Average daily trading 236 volume (shares) Average daily trading €20k volume Closing share price €78.20 on 31 December 2021 High for the period €90.40 28 April 2022 Low for the period €79.00 11 January 2022 Closing share price €81.40 on 30 June 2022

# Legal structure



| Expenditure (€m)              | H1 2022 | H1 2021 |
|-------------------------------|---------|---------|
| Major redevelopment projects  | 50.0*   | 50.1    |
| Other capitalised expenditure | 19.0    | 17.4    |
| Total                         | 69.0    | 67.5    |

\* Of which: Biome: €29.8m; Louvre Saint-Honoré: €20.2m

<sup>(1)</sup> Excluding capitalised borrowing costs and other capitalised expenses

