

### SFL

### **2006 INTERIM RESULTS PRESENTATION**

26 July 2006









First Half 2006 Business Review

First Half 2006 Results

Conclusion

2

3

#### Appendices

### **Key Figures**



	H1 2006 IFRS	H1 2005 IFRS	% change
Dentel revenues (IEDC)	<b>67</b> 0 7	670 4	.0.00/
Rental revenues (IFRS)	€78.7m	€76.4m	+2.9%
Operating profit	€49.9m	€47.5m	+4.9%
Disposal gains	€4.1m	€29.2m	-86.0%
Profit attributable to equity holders	€31.6m	€59.2m	-46.6%
Current Cash Flow excl. disposal gains	€40.4m	€57.1m	-29.2%
<b>Portfolio value</b> , excl. transfer costs, attributable to equity holders at 30 June	€2,977m	€2,322m	+28.2%
NAV per share, incl. transfer costs <sup>(1)</sup>	€53.3	€40.8	+30.5%
(1) Diluted number of shares at period-end (in thousands)	43,104	43,104	



#### The French Property Market First Half 2006



Investment market (business property, Paris area)

Office rental market (Paris area)

Office rental market (Central Business District)

Retail rental and investment market

Volume up €10.3 billion (139%) on H1 2005 Prime yields remain low Continued slow shift away from offices towards warehouses Shift towards the Paris area (87% of total investment) away from the regions Increase in portfolio sales and in very large individual transactions

49% rise in completed lettings (vs. H1 2005) to 1.44 million sq.m.
Available supply down 9% (vs. 1 Jan. 2006) to 2.5 million sq.m.
1% increase in average rents for new properties (vs. 1 Jan. 2006) to €302/sq.m./year

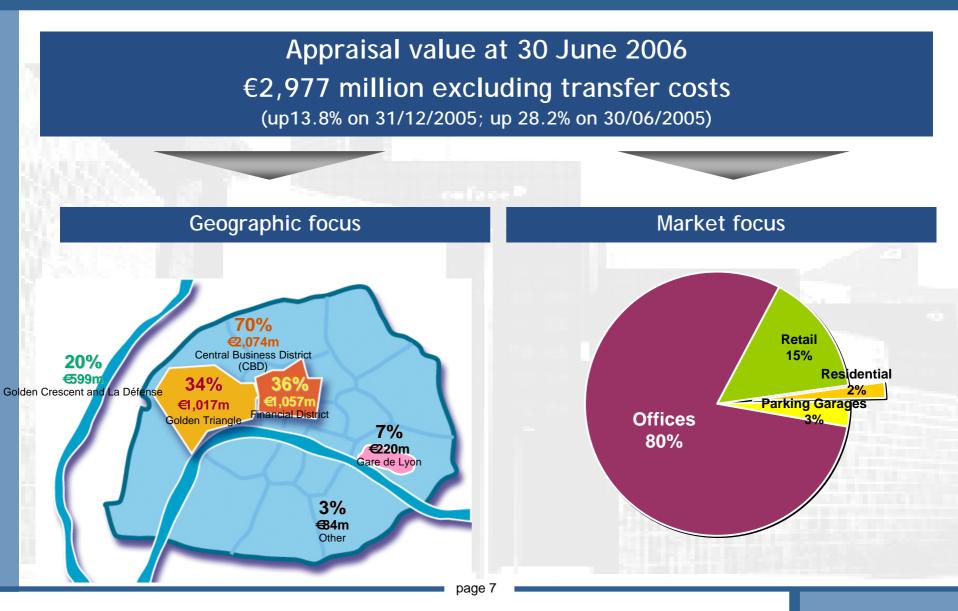
Further decline in vacancy rate to 5.2% (from 5.8% in Jan. 2006)

Shift away from the CBD, which represented 20% of 2005 completed lettings in Paris area (287,500 sq.m.); volume up 34% on H1 2005
Prime nominal rent up €678 (6% vs. 1 Jan. 2006), narrower commercial benefits
Vacancy rate down, at 4.8%, with increased proportion of new property up for rent

Rental: Rents have stabilised at a high level; strong demand for all products. Foreign retailers increasingly present Continued strong and varied investment demand; further decline in yields.







### H1 2006 Property Purchases: €250 million



Properties	Date	Surface area (sq.m.)	Price (€m - excl. transfer costs and tax)	Comments
247-251, rue Saint Honoré 75 001 Paris	5 July 2006	22,000 (offices and retail)	94	Major renovation (4-star luxury hotel or office building)
TELEGRAPHE 103, rue de Grenelle 75007 Paris	24 July 2006	14,200 - offices 300 - retail 86 parking spaces	125	Major renovation of offices (demolition and building permit obtained in March 2006)
LE VAISSEAU 39-51 Pierre Poli Issy les Moulineaux	25 July 2006	5,600 - offices 350 - archives 124 parking spaces	31	Fully let (to Dalkia) Leased for a non-cancellable period of 9 years as from 1 April 2006 Cash flow as from 2006

TOTAL

€250 million



Télégraphe 103, rue de Grenelle Paris 7

Le vaisseau 39-51 Pierre Poli Issy les Moulineaux

Paris 1

# H1 2006 Property Sales: €24.8 million



Properties sold	Surface area (sq.m.)	Date	Price (€m - excl. transfer costs and tax)
87/89, rue de la Faisanderie	2,404	14 Feb.	20.0
39/41rue de Rome	1,141	28 Feb.	3.7
Vauban (sale as a property trader)	226	H1	1.0
Other			0.1
Total			24.8

Capital gains €3.8m

Margin on sales as a property trader €0.3m



87-89, rue de la Faisanderie Paris 16

Properties under option	Surface area (sq.m.)	Date	Price (€m - excl. transfer costs and tax)
82, rue Beaubourg	2,387 (offices/ retail)	Sept 2006	12.3
10, rue de Stockholm	489 (hotel- bar)	Sept 2006	1.1



82, rue Beaubourg Paris 3

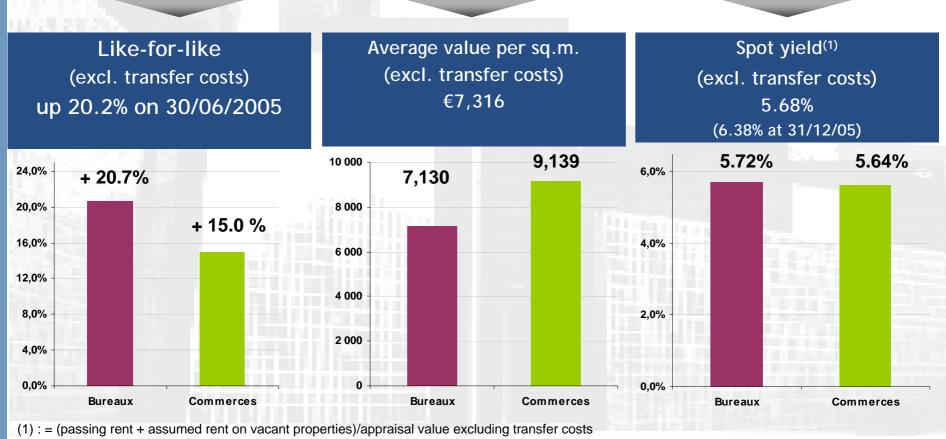


10, rue de Stockholm Paris 8

## Appraisal values at 30 June 2006



Appraisal values (Group share):  $\in 2,977$  excl. transfer costs (up 13.8% on 31/12/05)  $\in 3,149$  mincl. transfer costs (up 14.1% on 31/12/05)



page 10

#### **Development Pipeline** Driving value creation



Property	District	Туре	Renovated surface area	Forecast rentals (100% basis)	Delivery
104-110 Bd Haussmann	Golden Triangle	Offices	11,888 sq.m.	€8.0m	H1 2007
Galerie des Champs Elysées	Golden Triangle	Retail	6,239 sq.m.	€9.2m	H2 2008
5, rue Alfred de Vigny	Golden Triangle	Offices	2,558 sq.m.	€1.7m	H2 2006/H1 2007
92, av. des Champs Elysées	Golden Triangle	Offices/retail	6,000 sq.m.	€12.0m	H2 2008
Total			26,685 sq.m.	€30.9m	



104-110 Bd Haussmann, Paris 8







5, rue Alfred de Vigny, Paris 8



92 av. des Champs Elysées, Paris 8

Projects in the pipeline:

247-251, rue Saint Honoré Télégraphe – 103, rue de Grenelle

#### Rental Revenues H1 2006 versus H1 2005

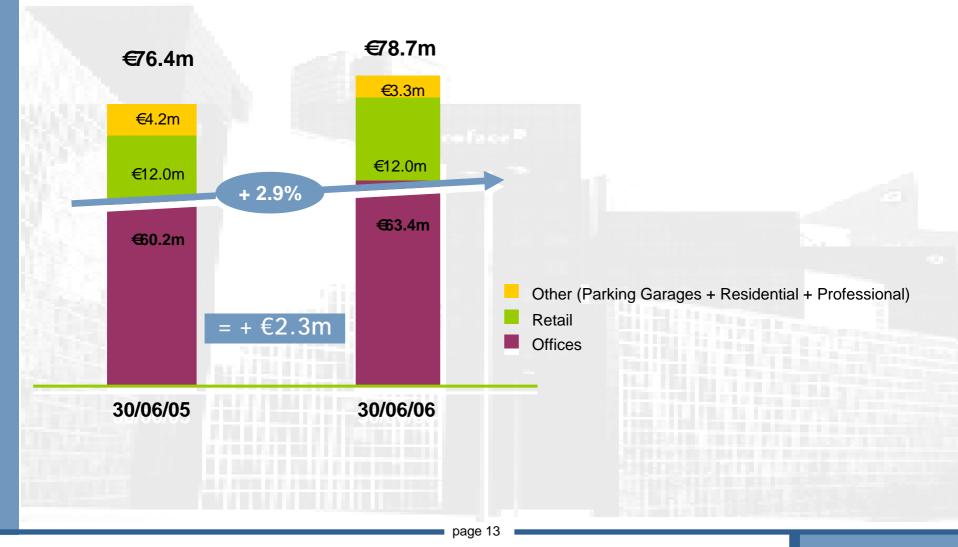


#### In €m

H1 2005 rental revenues	76.4
Of which IFRS adjustments	3.0
Increase due to purchases and post-renovation remarketing	+6.4
Decrease due to sales and renovations	-4.1
H1 2006 rental revenues	78.7
Of which IFRS adjustments	5.9
page 12	ALC USER

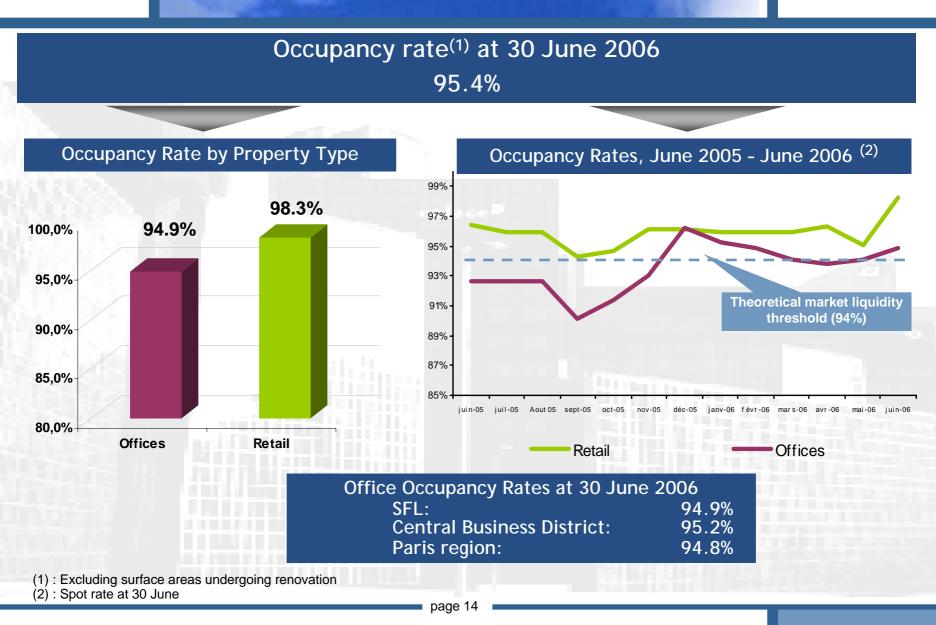
#### **Rental Revenues**





### **Occupancy Rates**





### Lease Renewals and Reversionary Potential



#### Commercial Lease Expiry Dates <sup>(1)</sup>



Lease renewals calculated on the basis of 30 June 2006 rent roll (in €m)

Average annual rent for leases expiring in the period (in ∉sq.m.)

#### Average office rent 30 June 2006:

€463/sq.m./year

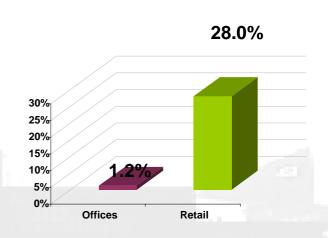
Average remaining lease term: 6.3 years

No significant lease renewals before 2010

(1) Calculations based on €154m commercial lease rent roll

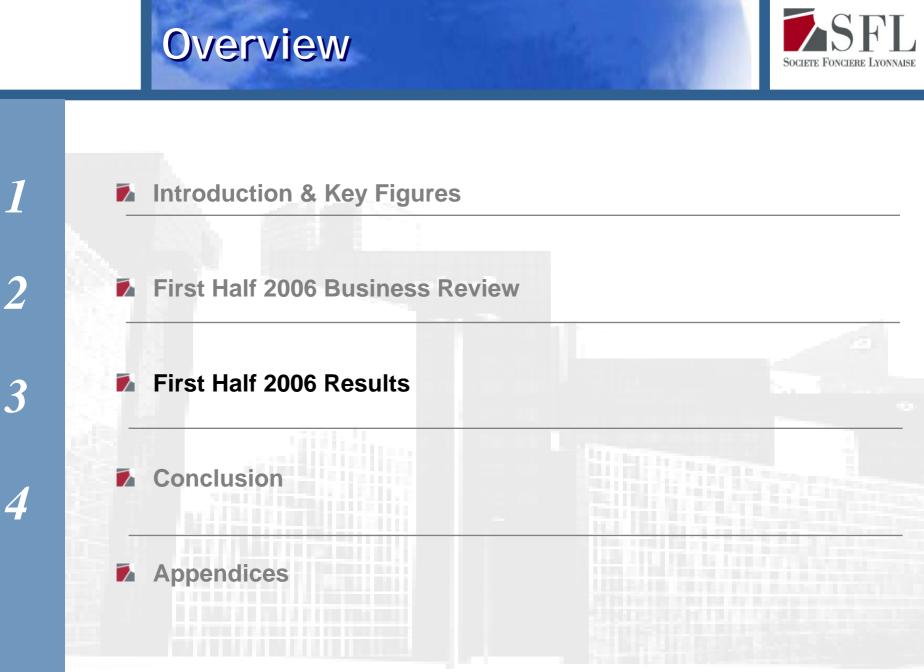
(2) Based on estimates of rents for lease renewals (10.4% if based on open market rentals)

#### **Reversionary Potential**



#### Reversionary potential<sup>(2)</sup> (Group share): 5.5%

page 15



### First Half 2006 Results



In €m – 100% basis	H1 2006	H1 2005	% change	Full-year 2005
Rental revenues	78.7	76.4	+2.9%	153.3
Property costs net of recoveries	(4.3)	(2.4)		(8.1)
Net property rentals	74.4	74.1	+0.4%	145.2
Service and other revenues	1.4	3.5		8.3
Depreciation, amortisation and provisions	(15.7)	(18.8)		(37.8)
Employee benefits expense and other expenses	(10.2)	(11.3)		(22.8)
Operating profit	49.9	47.5	+4.9%	93.0
Profit on asset disposals	4.1	29.2		32.2
Finance costs, other financial income / expense	(19.0)	(15.0)		(34.8)
Share of profit of associates	0.4	0.9		1.4
Profit before income tax	35.4	62.7	-43.6%	91.7
Income tax expense	(1.6)	(1.2)		3.0
Profit for the period	33.8	61.5	-45.0%	94.7
Minority interests	(2.3)	(2.3)		(5.2)
Attributable profit	31.6	59.2	-46.7%	89.5

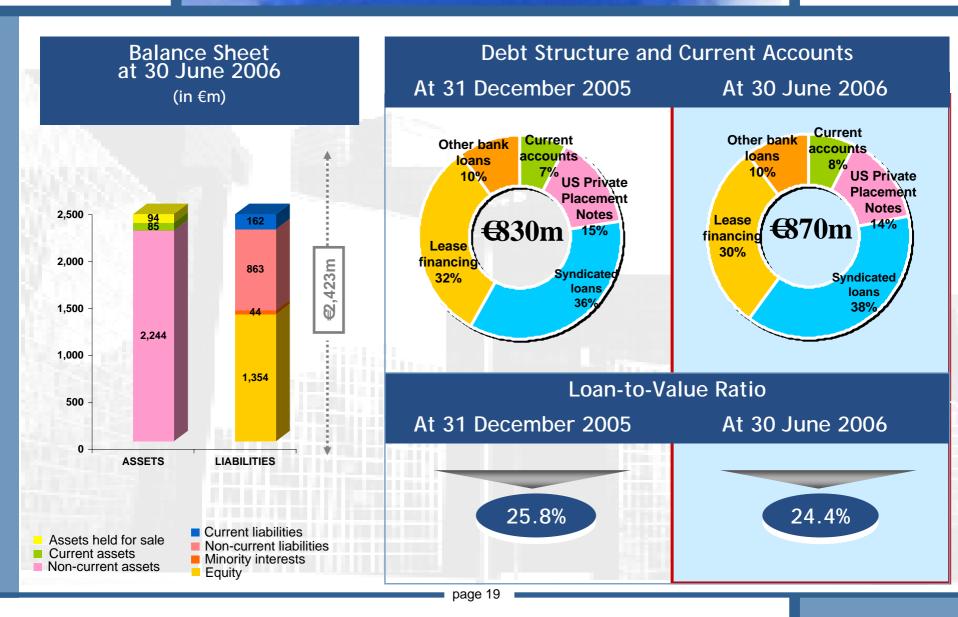
### **Current Cash Flow**



In €m – 100% basis	H1 2006	H1 2005	% change	Full-year 2005
Operating profit	49.9	47.5	+4.9%	93.0
Finance costs net of interest income	(19.0)	(15.0)		(34.8)
Depreciation, amortisation and provision expense, net	15.6	22.9		41.6
IFRS adjustments	(6.1)	1.7		(0.8)
Current Cash Flow before disposal gains	40.4	57.1	-29.2%	99.0
Average number of shares (thousands)	43,066	43,004		43,034
Current Cash Flow per share before disposal gains	€0.94	€1.33	-29.3%	€2.30

#### Balance Sheet Significant investment capacity



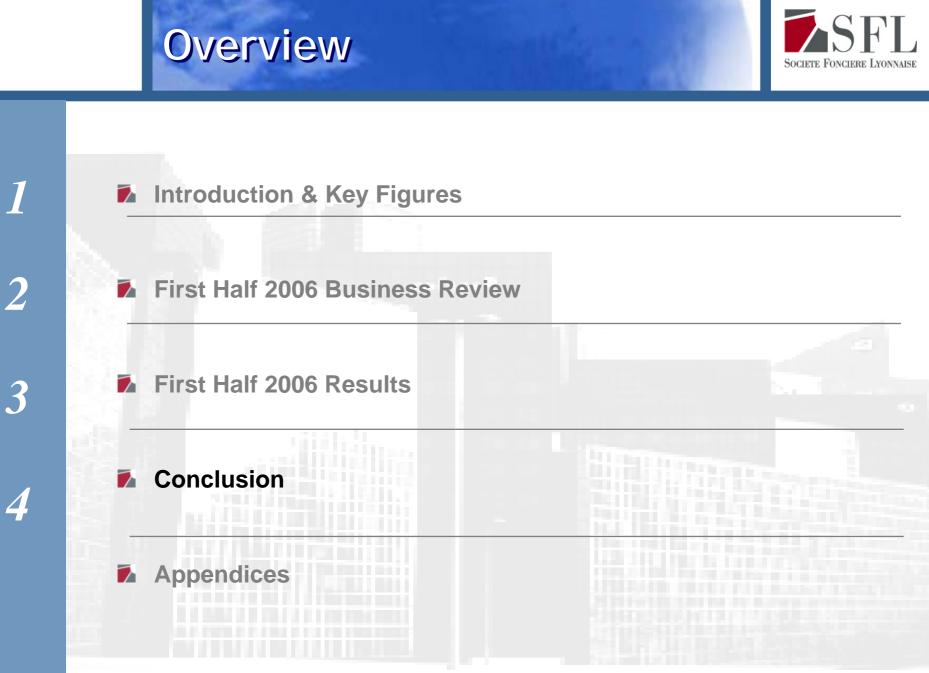


### **NAV Per Share**



Diluted NAV	Including transfer costs			Excluding transfer costs		
Difuted NAV	30/06/06	31/12/05	30/06/05	30/06/06	31/12/05	30/06/05
NAV (€m)	2,297	1,925	1,759	2,118	1,779	1,629
Shares and potential shares, including treasury stock (in thousands)	43,104	43,104	43,104	43,104	43,104	43,104
NAV/share	€53.3	€44.6	<del>€</del> 40.8	€49.1	€41.3	€37.8

NAV/share (including transfer costs): up 19.5% over 6 months up 30.5% over 12 months



page 21





- Inmocaral, a property company headed by Luis Portillo, has made a cash offer for the entire capital of Colonial, SFL's parent company. The offer is supported by Caixa.
- Under stock market regulations, following the change of control of Colonial, Inmocaral will be required to make a cash offer for the 20.6% of SFL not held by Colonial.
- During this process, which is expected to last several months, SFL will continue to implement its development and business strategies.

### First Half 2006 Results



#### www.fonciere-lyonnaise.com



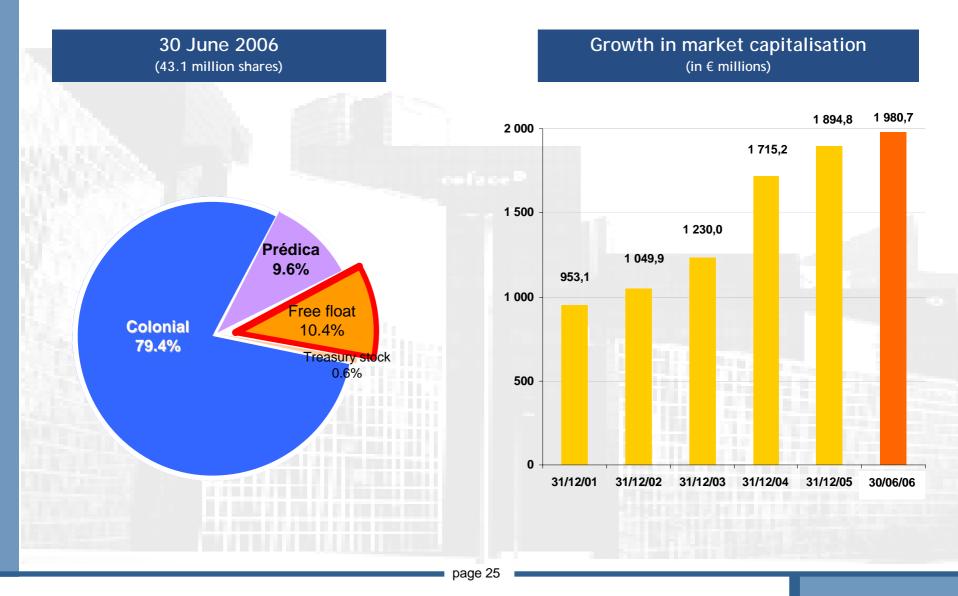






### **Ownership Structure**

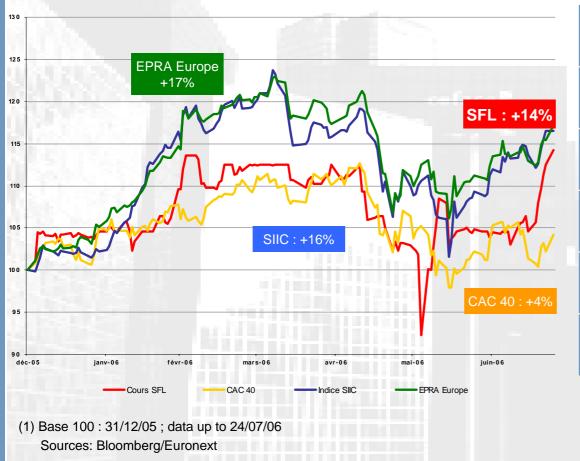




### **Share Performance**



#### Share performance up to 24 July 2006 <sup>(1)</sup>



#### First Half 2006 Key Figures

Number of shares at 30/06/06	43,068,952
Average daily trading volume (shares)	9,456
Average daily trading volume (amount)	€448,000
High (2 March)	€50.00
Low (2 June)	€40.61
Period-end closing price	€45.99

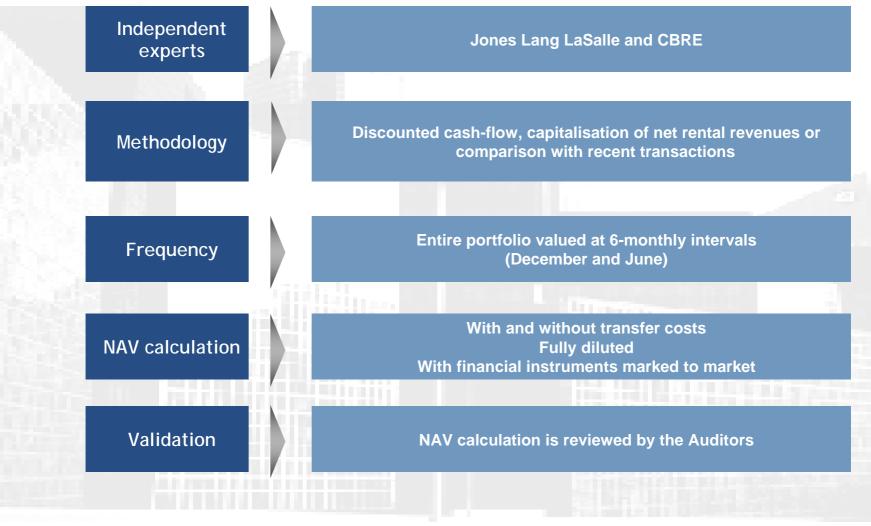
### Change in Debt



(in €m - 100% basis)	31/12/2005	30/06/2006
US Private Placement Notes	125.0	125.0
Syndicated loan	296.0	332.0
Lease financing	263.9	257.4
Other bank loans	83.8	87.3
Total debt	768.7	801.7
Current accounts	61.3	66.0
Accrued interest	0.5	2.5
Total debt and current accounts	830.5	870.2
Deferred debt issuance costs	-2.3	-2.0
Impact of applying IAS 32 and 39	59.2	48.7
Total long and short-term debt in the balance sheet	887.4	916.9
Average maturity (years)	6.0	5.5
Average spot cost (after hedging)	4.7%	5.2%
Cash and cash equivalents	28.9	34.0
Net debt (Debt - Cash and cash equivalents)	739.8	767.7
Estimated value of assets (including transfer costs)	2,864.3	3,148.6
Loan-to-Value ratio	25.8%	24.4%

#### Property Valuation and NAV Calculation





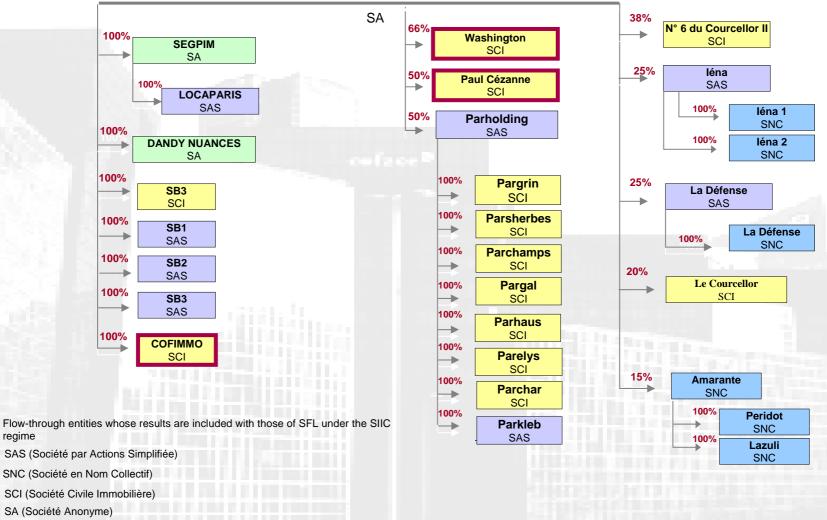
page 28

## Group Structure at 30 June 2006

regime

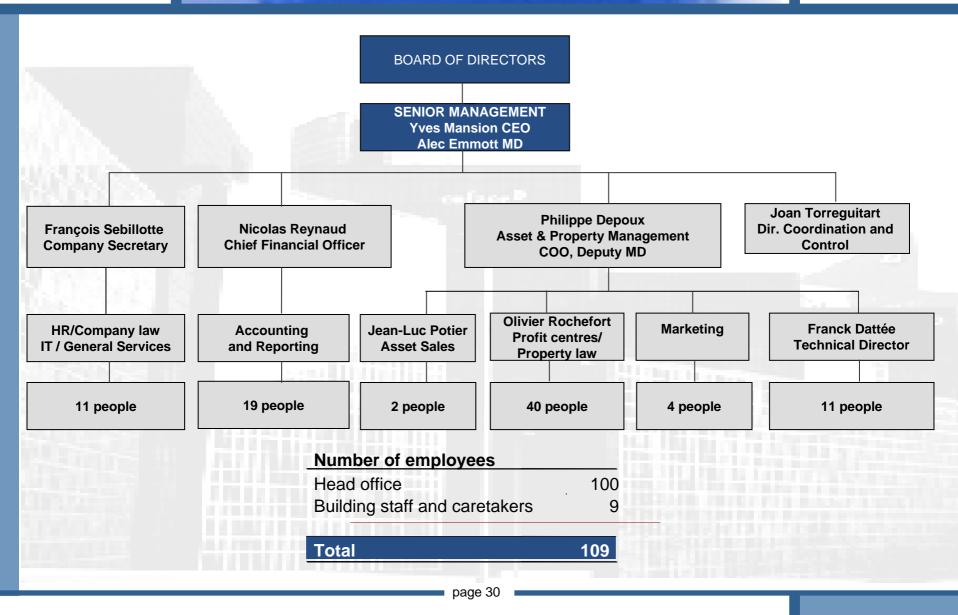


#### SOCIETE FONCIERE LYONNAISE



### **Organisation Structure**





#### Human Resources

25



Number of employees	31/12/05	30/6/06
Building staff	11	9
Administrative staff	19	18
Supervisors	18	17
Managers	60	65
Total	108	109

Administrative staff by age group (at 30/06/06)

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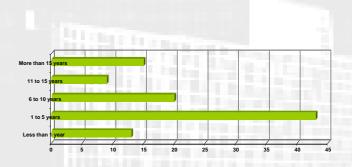
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Administrative staff by years of service

(at 30/06/06)



35

### Refurbishment and Maintenance



Expenditures (in <del>€</del> m - 100% basis)	H1 2006	H1 2005	% change
Major renovation projects <sup>(1)</sup> (capitalised)	21.8	11.7	+86.3%
Other capitalised expenditure	7.5	5.9	+27.1%
Maintenance and general upkeep (2)	0.8	0.8	
Total	30.1	18.4	+63.5%

#### 1.0% of portfolio value (Group share)

- (1) Of which: Haussmann 104-110 (50%): €4.6m; Haussmann 63: €2.5m; 92 Champs Elysées: €10.3m; 82-88 Champs Elysées (50%): €4.1m; Vigny: €0.3m.
- (2) Net of expenses recovered from tenants.